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News Release

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ALL-NEW 2016 OPTIMA MIDSIZE SEDAN MAKES GLOBAL DEBUT AT THE NEW YORK INTERNATIONAL AUTO SHOW

Kia's Best-Selling Nameplate is Passionately Designed and Obsessively Crafted with European Styling, a Refined Premium Interior and Significant Ride and Handling Improvements

- · Optima matures into an expertly crafted sedan with two turbo engine choices and five trims, including the U.S.-exclusive SXL
- Built at Kia's U.S. plant*, Optima features reduced NVH and a more responsive, confident ride

NEW YORK, Apr. 1, 2015 — Five years ago Kia Motors America (KMA) debuted the re-designed Optima at the New York International Auto Show and introduced a game-changing midsize sedan that catalyzed the brand's design-led transformation. History was repeated when the all-new 2016 Optima, a symbol of the Kia brand's maturation through continuous refinement and obsessive attention to detail, made its debut here today. An instant hit with consumers looking for a fresh alternative to an otherwise staid segment, the Optima has been KMA's top-selling vehicle for three consecutive years, and the all-new model is poised to continue that success.

Conceived under the watchful eye of Kia's president and chief design officer, Peter Schreyer, with modern and instantly recognizable design cues, the Optima maintains its athletic identity but rides on a chassis that is longer, wider and stiffer for improved ride and handling and a more spacious cabin. Available with three engine choices, including a new 1.6-liter turbocharged four-cylinder that's mated to a seven-speed Dual Clutch Transmission (DCT), the Optima is more confident than ever on the road. The all-new Optima's roomier, more luxurious cabin features an impressive level of craftsmanship that will come standard across five trim levels – LX, LX Turbo, EX, SX Turbo and SXL – when sales begin in the fourth quarter of 2015. As with its predecessor, the all-new Optima will be built at Kia's plant* in West Point, Georgia. Pricing will be announced closer to the vehicle's launch date.

"The Optima changed the way people felt about the Kia brand, and KMA owes much of its growth and success to its head-turning design and sporty performance. It was – and still is to this day – a fresh alternative in the midsize sedan segment, and it amplified a five-year design-led transformation that propelled Kia to record-setting sales year-on-year," said Michael Sprague, executive vice president, sales and marketing, KMA. "The all-new Optima retains the signature personality of its predecessor, but we've literally improved everything, providing more space, better ride and handling, more technology and greater refinement."

Instantly Recognizable European Design

Because the previous generation Optima was such a success story for the brand, Kia's designers had to strike a delicate balance, retaining the identity of the vehicle while, at the same time, making a confident move forward to keep the car modern and fresh. Sweeping contemporary surfaces and modern architecture inspired the design of the all-new Optima, revealing a sophisticated and dynamic sedan that is instantly recognizable yet has more road presence than ever.

The all-new Optima is boldly designed to be functional and sporty with exterior dimensions that are marginally longer, taller and wider. The wheelbase has been extended to 110.4 inches (increased 0.4 inches), and the vehicle has been widened to 73.2 inches (increased 1.0 inch). Both changes enable a roomier and more comfortable cabin with more head room, shoulder room and rear seat leg room. The increased dimensions also allow for more cargo capacity in the trunk.

The aggressive front clip pulls the sheet metal taut over the wheel arches, and the swept-back headlights reach deeply into the fenders. On the SX and SXL trims, Kia's signature tiger-nose grille is hot stamped and composed into a sophisticated pinpoint design that bears a strong resemblance to Kia's luxury sedan, the $K900^{1}$. The all-new Optima introduces Kia's first application of bi-functional HID headlights – with

available Dynamic Bending Lamps and High Beam Assist – that illuminate the tarmac around corners.

The greenhouse silhouette maintains the raked A-pillar and sweeping C-pillar that lend the Optima its sport-sedan appearance. The rear vent windows kick up smartly just ahead of the carved rear fenders. As with its predecessor, the all-new Optima incorporates a raised deck lid, and the use of available LED halo-style tail lights mimics that of the Cadenza premium sedan.

The 2016 Optima rides on alloy wheels ranging from 16 to 18 inches, with three new unique 18-inch wheel designs, depending on trim level. Three new exteriors colors compliment the latest Optima's sophisticated styling: a vibrant blue inspired by a sparkling ocean underneath a sunny sky; a dynamic grey with olive undertones, and a deep red that gains depth from the use of aluminum pigments.

Exquisite Interior Craftsmanship

Optima's interior is larger and more comfortable with an innovative and functional cabin that is well-appointed with class-up touches. Drawing inspiration from Kia's premium and luxury sedans, the Optima utilizes more soft-touch materials throughout the passenger compartment. Optima's luxurious interior is obsessively crafted with an impressive attention to detail and features real stitching along the dash and doors, complimented by tasteful metallic accents, varying by trim level. The driver-oriented cabin has been simplified with a cleaner, more unified design than the previous generation, with a stronger horizontal plane and a wider center console that help create a greater sense of space. By grouping and reducing the number of functional keys and buttons, Kia's already-superior ergonomics are markedly improved.

The interior design team also paid particular attention to seat comfort. A stiffer seat frame reduces vibration and soft foam in the headrest, upper back and thigh-support areas allows occupants to nestle into seats with deeper side bolsters made with denser, more supportive foam. For extra convenience, heated and ventilated front seats are available with power adjustable driver and front passenger seats. For added convenience, the 2016 Optima offers a height-adjustable front passenger seat, a feature normally found only in premium vehicles. Depending on trim level, the seats are covered in cloth, leather or luxurious Nappa leather and two new interior colors – a rich merlot and a dark aubergine – are available.

Convenience and Technology

Kia's cutting-edge connectivity system, UVO², comes standard with four additional eServices not previously available on Optima: Geofencing, Speed Alert, Curfew Alert and Driving Score³. Additionally, Optima is Kia's pilot vehicle for the introduction of Android TM4 Auto and Apple ^{®5} CarPlay (late availability), which allow drivers to access a suite of core functions from their smartphones. After connecting their smartphone to the head unit via the vehicle's front fast-charge USB port (another fast-charge USB port is located in the rear seat), the 8-inch touchscreen screen displays the smartphone's most important features. Core functions including music, messaging, navigation and voice calls are available via the screen, the steering wheel or via voice command². Kia is one of the first to deliver this technology, which is available for select Android phones operating with Lollipop or Apple phones operating with iOS8.X or higher. Any future third-party apps that are added by either Android or Apple will be available for customers to enjoy from their respective app store.

While the standard six-speaker audio system will satisfy all but the most demanding enthusiasts, true audiophiles will gravitate to the available Infinity $^{\mathbb{R}}$ Premium Audio System 6 , which includes 14 speakers, Clari-FiTM technology and an upgraded 630-watt digital amplifier. Clari-Fi is a patented music restoration technology that rebuilds audio signals that are lost in the digital compression process. This technology breathes new life into your favorite music, restoring a high-fidelity listening experience to any compressed digital source. Optima's premium Infinity audio system also comes equipped with next-generation QuantumLogicTM Surround technology, which extracts signals from the original recording and redistributes them into an authentic, multidimensional soundstage for playback that is clear, refined and detailed. Kia was one of the first automakers to incorporate Clari-Fi technology into their audio systems with the debut of the 2016 Sorento, and Optima is the first-ever Kia sedan to feature QuantumLogic Surround technology.

The all-new Optima takes convenience to the next level with a long list of available technologies across the various trim levels. Available on every Optima is a rear-camera display while SX and SXL trims offer an available 360-degree Around View Monitor Available driver-aid technology, including Advanced Smart Cruise Control (SCC), Blind Spot Detection (BSD), Rear Cross Traffic Alert (RCTA) and Autonomous Emergency Braking (AEB) — which, under appropriate conditions, will bring the vehicle to a complete stop to potentially avoid a collision or reduce damage — makes the task of driving easier and more convenient. Also available for the first time on any Kia vehicle are Bi-function HID headlights with Dynamic Bending Lamps (DBL) and intuitive High Beam Assist (HBA), which recognizes oncoming traffic and automatically switches the lights to low beam until the opposing vehicle has passed.

Smart Performance and Safety

The 2016 Optima features a uniquely engineered body that combines various high-tensile strength steel alloys and sits on a chassis that is stiffer and more durable thanks to the increased use of Advanced High Strength Steel (AHSS). With more than 50 percent of the body constructed from AHSS, the all-new Optima represents a 150-percent increase over the previous car. The greater use of structural adhesive by more than 450 percent over the previous generation improves NVH and contributes to structural rigidity. Engineers also added more hot stamped components to the all-new Optima, a 350-percent increase over the 2015 model. This body structure helps provide crash protection, better driving dynamics, and is the foundation for a quieter ride.

Additional innovations were implemented to reduce NVH, lighten the vehicle and enhance aerodynamics. The 2016 Optima is the first Kia to feature a panoramic sunroof support structure made with carbon-fiber-reinforced plastic, which helps reduce weight and lower the vehicle's center of gravity. A larger full floor under cover helps reduce wind noise and aid fuel efficiency. Increased dash insulation, added windshield side molding and the increased use of structural adhesive ensure a quiet ride with reduced road and wind noise. Engine mounts, body panels and wheels all are stiffer on the all-new Optima, reducing vibrations, engine noise and road noise. Larger cross-member bushings are utilized to help isolate road and engine noise, as well as reducing engine vibration through the floor and steering wheel.

Improving ride and handling was a top priority for engineers. Overall, the chassis is lighter and stiffer, resulting in improved steering response, high-speed stability and handling. Moving the suspension location points of the front and rear sub-frames outward optimizes suspension geometry for a smoother ride over uneven pavement. Where the previous Optima made due with dual bushing mounts, increased lateral stiffness was achieved with a four-bushing mount system for both sub-frames. The increased stiffness pays dividends in improved steering response and tractability through corners. More robust wheel bearings up front and the addition of larger dual lower control arms at the rear also help refine the all-new Optima's ride and handling characteristics. Available Rack-mounted Motor Driven Power Steering (R-MDPS) improves steering response with a higher gear ratio.

The all-new Optima is available with three engine choices, striking a performance balance between sportiness and fuel efficiency. Two powerplants carry over from the previous generation, the 2.4-liter GDI four-cylinder, available on the LX and EX models, and the 2.0-liter GDI turbo engine, available on the SXL and SX Turbo models. While the engines have yet to receive EPA certification, the 2.4-liter is estimated to produce 185 horsepower at 6,000 rpm and 178 lb.-ft. of torque at 4,000 rpm. The 2.0-liter turbo is expected to generate approximately 247 horsepower at 6,000 rpm and 260 lb.-ft. of torque at 1,350 rpm. Both engines are mated to a six-speed automatic transmission with Sportmatic shifting while the SX and SXL trims add paddle shifters. Both engines have been retuned for fuel economy and better performance and drivability with maximum torque now available at a lower RPM.

All new for the 2016 model is a 1.6-liter four-cylinder turbo engine. The 1.6-liter will be offered on the LX trim. Pushing out an estimated 178 horsepower at 5,500 rpm and a stout 195 lb.-ft. of torque at just 1,500 rpm, the new engine mates to a seven-speed DCT, a first for the Kia brand. The transmission optimizes the engine's responsiveness for a sporty feel that doesn't sacrifice fuel economy. Also new for the Optima. Michelin $^{\otimes 10}$ tires are available on all trims. All three engines channel energy through the front wheels.

About Kia Motors America

Kia Motors America (KMA) is the marketing and distribution arm of Kia Motors Corporation based in Seoul, South Korea, and in 2014 was the #1 ranked mainstream brand according to Strategic Vision's Total Quality Index. KMA proudly serves as the "Official Automotive Partner" of the NBA and LPGA and set an all-time annual sales record in 2014, surpassing the 500,000 unit mark for the third consecutive year. KMA offers a complete line of vehicles, including the rear-drive K900** flagship sedan, Cadenza premium sedan, Sorento CUV, Soul urban passenger vehicle, Soul Electric Vehicle***, Sportage compact CUV, Optima midsize sedan, Optima Hybrid, the Forte compact sedan, Forte5 and Forte Koup, Rio and Rio 5-door subcompacts and the Sedona midsize multi-purpose vehicle, through a network of more than 765 dealers across the United States. Kia's U.S. manufacturing plant in West Point, Georgia, builds the Optima* and Sorento* and is responsible for the creation of more than 14,000 plant and supplier jobs.

Information about KMA and its full vehicle line-up is available at www.kia.com. For media information, including photography, visit www.kiamedia.com. To receive custom email notifications for press releases the moment they are published, subscribe at www.kiamedia.com/us/en/newsalert.

* The Sorento and Optima GDI (EX, SX & Limited and certain LX Trims only) are assembled in the United States from U.S. and globally sourced parts

- 1 2015 K900 V8 available in select trims and in select markets with limited availability.
- 2 Warning: Driving while distracted can result in a loss of vehicle control that may lead to an accident, severe personal injury and death. Always drive safely and use caution.
- 3 The Driving Score is for informational purposes only and is based on factors such as the smoothness, consistency, and length of time that the driver applies the accelerator and brake pedals during a trip segment.
- 4 Android™ is a trademark of Google, Inc.
- 5 Apple® is a registered trademark of Apple Inc.
- 6 Infinity® is a registered trademark of Harman International Industries, Inc.
- 7 Clari-Fi™ and QuantumLogicTM are trademarks of Harman International Industries, Inc.
- 8 These features are not substitutes for safe driving and may not detect all objects around vehicle. Always drive safely and use caution.
- 9 Actual mileage will vary with options, driving conditions, driving habits and your vehicle's condition.
- 10 Michelin® is a registered trademark of Michelin.
- **2015 K900 V8 available in select trims and in select markets with limited availability.
- *** 2015 Soul EV in select markets with limited availability.

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